

Agriculture, Food, and Natural Resources (AFNR) Frameworks 2021

Section 3 - Cluster-Wide: SAE and WBL Technical Skills

Introduction

Work-Based Learning and Supervised Agricultural Experiences (i.e., SAE)—Supervised Agricultural Experience (SAE) is a student-led, instructor-supervised, Work-Based Learning (WBL) experience that results in measurable outcomes within a predefined, agreed upon set of AFNR Technical Standards and Career Ready Practices aligned to a Career Plan of study. SAE teaches technical skills and knowledge within the psychomotor domain of learning. SAE includes both experiential learning (i.e., pre-WBL) and WBL (federally defined as sustained interactions with industry or community professionals in real workplace settings, to the extent practicable, or simulated environments, at an educational institution that foster in-depth, firsthand engagement with the tasks required in a given career field, that are aligned to curriculum and instruction; Sec. 3 [20 U.S.C. 2302] 55). WBL/SAE is a required component of an AFNR program, first established in the Smith-Hughes Act (1917) and reinforced in each of the federal Perkins Career and Technical Education (CTE) Acts (1984 – I; 1990 – II; 1998 – III; 2006 – IV; 2018 – V, Public Law No. 115-224). Minnesota also requires WBL (i.e., SAE) as a component of CTE Program Approval (Minn. R. 3505).

SAE and WBL Technical Skills—encompasses fundamental psychomotor skills and technical practices that all students should acquire to apply cognitive content and social-emotional skills in an industry setting, such as: (1) career planning, (2) securing employment, (3) health, safety, and human resource regulations in the workplace, (4) employability skills, (5) communication, (6) financial literacy, and (7) technical skills within a work-based learning experience. Schools must implement work-based learning standards into all AFNR pathways.

Section Contents

Section 3 – Cluster-Wide: SAE and WBL Technical Skills	
Introduction	
MN.SAE.01: Career Planning	
MN.SAE.02: Securing Employment	
MN.SAE.03: Health, Safety, and Human Resource Regulations in the Workplace	
MN.SAE.04: Employability Skills	
MN.SAE.05: Effective Communication	
MN.SAE.06: Financial Literacy	15
MN.SAE.06: Technical Skills Within a Work-Based Learning Experience	

Note: The standards within this section mirror the Minnesota WBL Frameworks; they have been reorganized and may not follow the same numbering sequence when comparing individual benchmarks to the WBL Frameworks. The WBL Frameworks also align to services under the federal Workforce Innovation and Opportunity Act including job exploration counseling (JEC), work-based learning experiences (WBLE), postsecondary education counseling (PEC), workplace readiness training (WRT), and instruction in self-advocacy (ISA).

MN.SAE.01: Career Planning

Explore career interests while focusing on career planning.

Performance Indicator MN.SAE.01.01

Develop a sense of self as it relates to career planning.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.01.01.01.a. Identify personal	SAE.01.01.01.b. Identify personal	None
interests, aptitudes, abilities,	interests, aptitudes, abilities,	
strengths, talents, and areas for	strengths, talents, and areas for	
growth (CSI 1.01, JEC 1).	growth (CSII 1.01, JEC 1).	
SAE.01.01.02.a. Complete an	SAE.01.01.02.b. Analyze personal	None
interest assessment (CSI 1.02,	interests, aptitudes, abilities,	
JEC 1).	strengths, talents to determine	
	how well they match with careers	
	of interest (CSII 1.01, JEC 1).	
SAE.01.01.03.a. Complete a	SAE.01.01.03.b. Complete a	None
personality assessment (CSI 1.01,	personality assessment (CSII 1.01,	
JEC 1).	JEC 1).	

MN.SAE.01: Career Planning, Continued

Explore career interests while focusing on career planning.

Performance Indicator MN.SAE.01.02

Research and identify career opportunities that align with personal interests and aptitudes.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.01.02.01.a. Identify skills and	SAE.01.02.01.b. Compare and	SAE.01.02.01.c. Identify required
educational requirements for	contrast education/training	education, skills, and experience
career opportunities of interest	requirements for employment in	for a desired role (JEC 2.3, JEC 2.4,
(CSI 1.02, PEC 2.4, JEC 2.3).	careers of interest (CSII 1.02,	PEC 2.4, WE 1.03).
	PEC 2.4).	
SAE.01.02.02.a. Compare and	SAE.01.02.02.b. Compare and	None
contrast the wide variety of	contrast the wide variety of	
postsecondary education options	postsecondary education options	
available for career interests,	available for career interests,	
including technical, community	including technical, community	
and 4-year college options,	and 4-year college options,	
apprenticeship, short-term	apprenticeship, short-term	
options, military, etc. (CSI 1.02,	options, military, etc. (CSII 1.02,	
PEC 2.1).	PEC 2.1).	
SAE.01.02.03.a. Review job	SAE.01.02.03.b. Review job	None
outlook for career opportunities	outlook for career opportunities	
of interest (CSI 1.02, JEC 2.5).	of interest (CSII 1.02, JEC 2.5).	
None	SAE.01.02.04.b. Assess the relative	None
	income and benefits of a possible	
	career goal with respect to	
	personal goals and lifestyle	
	(CSII 1.02, JEC 2.7).	
None	SAE.01.02.05.b. Investigate	SAE.01.02.05.c. Understand the
	opportunities for career	roles of different positions within
	advancements (CSII 1.02, JEC 2.8).	career paths of interest (JEC 2.1,
		WE 1.03).

MN.SAE.01: Career Planning, Continued

Explore career interests while focusing on career planning.

Performance Indicator MN.SAE.01.03

Explore entrepreneurial opportunities in a career field of interest.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
None	SAE.01.03.01.b. Describe the	None
	opportunities for	
	entrepreneurship in a given	
	industry (CSII 1.03, JEC 3.1).	
None	SAE.01.03.02.b. Understands the	None
	knowledge and skills required of	
	an entrepreneur (CSII 1.03,	
	JEC 3.2).	
None	SAE.01.03.03.b. Understands the	None
	opportunities, benefits, and risks	
	of entrepreneurship versus	
	employment in a career (CSII 1.03,	
	JEC 3.3).	

Performance Indicator MN.SAE.01.04

Develop a plan for meeting education and career goals.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.01.04.01.a. Create an	SAE.01.04.01.b. Create an	SAE.01.04.01.c. List action steps
academic plan based on careers of	academic plan based on careers of	toward achieving that goal
interest (CSI 1.03, WRT 1.1).	interest and identify employment	(WE 1.03, WRT 1.1).
	trends and unknown factors that	
	affect career plans (CSII 1.04,	
	WRT 1.1).	
SAE.01.04.02.a. Participate in	SAE.01.04.02.b. Participate in	None
experiential learning such as job	experiential learning such as job	
shadows, informational	shadows or informational	
interviews, or industry tours	interviews related to careers of	
related to careers of interest	interest (CSII 1.04, WBLE 1).	
(CSI 1.03, WBLE 1).		
None	SAE.01.04.03.b. Identify and grow	None
	a personal network (CSII 1.04,	
	WBLE 5).	

MN.SAE.02: Securing Employment

Seek and successfully secure employment.

Performance Indicator MN.SAE.02.01

Identify sources for finding employment opportunities.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.02.01.01.a. Use multiple	SAE.02.01.01.b. Identify online	None
resources to locate job	resources for locating job	
opportunities (CSI 2.01,	opportunities (CSII 2.01,	
WRT 2.5.1).	WRT 2.5.3).	
SAE.02.01.02.a. Compare personal	SAE.02.01.02.b. Identify personal	None
strengths and weaknesses to job	and professional networks that	
requirements (CSI 2.01,	can assist in locating job	
WRT 2.5.2).	opportunities (CSII 2.01,	
	WRT 2.5.4).	

Performance Indicator MN.SAE.02.02

Prepare relevant employment documents.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.02.02.01.a. Develop a resume,	SAE.02.02.01.b. Develop a	SAE.02.02.01.c. Update cover letter
cover letter, and reference list (CSI	resume, cover letter, and	and resume or LinkedIn Profile (WE
2.02, WRT 1.3.1, WRT 1.3.2).	reference list (CSII 2.02,	1.04, WRT 1.3.1, WRT 1.3.2,
	WRT 1.3.1, WRT 1.3.2).	WRT 2.6).
SAE.02.02.02.a. Understand how	SAE.02.02.02.b. Understand how	SAE.02.02.02.c. Search for and
to complete paper and online	to complete paper and online	apply for a job of interest
applications (CSI 2.02, WRT 2.2,	applications (CSII 2.02, WRT 2.2,	(WBLE 7.1, WE 1.04).
WRT 1.3.3).	WRT 1.3.3).	
SAE.02.02.03.a. Develop a career	SAE.02.02.03.b. Uses professional	None
portfolio that demonstrates the	digital media to create a personal	
mastery of career-related skills	brand and market self effectively	
and knowledge and holds	to potential employers (e.g.,	
employment-related documents	LinkedIn Profile) (CSII 2.02,	
(CSI 2.02, WRT 1).	WRT 2.6).	

MN.SAE.02: Securing Employment, Continued

Seek and successfully secure employment.

Performance Indicator MN.SAE.02.03

Identify and practice effective interview skills for employment.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.02.03.01.a. Identify and	SAE.02.03.01.b. Identify and	None
prepare relevant questions for the	prepare relevant questions for the	
employer (CSI 2.03, WRT 2.1.2).	employer (CSII 2.03, WRT 2.1.2).	
SAE.02.03.02.a. Practice multiple	SAE.02.03.02.b. Practice multiple	SAE.02.03.02.c. Demonstrate
interview methods (CSI 2.03,	interview methods (CSII 2.03,	successful interviewing skills
WRT 2.1.1).	WRT 2.1.1).	(WBLE 7.2, WE 1.02).
SAE.02.03.03.a. Prepare practice	SAE.02.03.03.b. Prepare practice	SAE.02.03.03.c. Send a thank you
thank you notes and follow- up	thank you notes and follow-up	note and follow-up emails
emails (CSI 2.03, WRT 2.1.3).	emails (CSII 2.03, WRT 2.1.3).	(WRT 2.1.3, WE 1.02).

Performance Indicator MN.SAE.02.04

Accept a job and leave a job in a professional manner.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.02.04.01.a. Complete new	SAE.02.04.01.b. Complete new	SAE.02.04.01.c. Successfully accept
hire paperwork, including a	hire paperwork, including an I-9	a job offer (WBLE 7.3).
practice I-9 Form (CSI 2.04,	Form (CSII 2.04, WRT 3.1).	
WRT 3.1).		
SAE.02.04.02.a. Write a	SAE.02.04.02.b. Write a	SAE.02.04.02.c. Successfully quit a
resignation letter (CSI 2.04,	resignation letter (CSII 2.04,	job while maintaining professional
WRT 3.2).	WRT 3.2).	relationships (WE 1.02, WBLE 7.3).
SAE.02.04.03.a. Request	SAE.02.04.03.b. Request	SAE.02.04.03.c. Request letters of
references (CSI 2.04, WRT 3.3).	references (CSII 2.04, WRT 3.3).	recommendation (WE 1.04,
		WBLE 6).
SAE.02.04.04.a. Exhibit skills	SAE.02.04.04.b. Exhibit skills	SAE.02.04.04.c. Exhibit skills gained
gained through an experiential	gained through an experiential	through work experience through a
learning experience through a	learning experience through a	product, portfolio, or
product, portfolio, or	product, portfolio, or	demonstration (WE 1.04, WBLE 9).
demonstration (WBLE 9).	demonstration (WBLE 9).	

MN.SAE.03: Health, Safety, and Human Resource Regulations in the Workplace

Understand and internalize the importance of health, safety, and human resource regulations in the workplace.

Performance Indicator MN.SAE.03.01

Identify sources for finding employment opportunities.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.03.01.01.a. Review OSHA	SAE.03.01.01.b. Review OSHA	SAE.03.01.01.c. Identify related
standards and PPE requirements	standards and PPE requirements	OSHA standards and other
for careers of interest (CSI 3.01,	for careers of interest	government regulations related to
WRT 4.1).	(CSII 3.01, WRT 4.1).	the workplace (WBLE 12.2,
		WE 3.01).
SAE.03.01.02.a. Identify common	SAE.03.01.02.b. Identify common	SAE.03.01.02.c. Identify safety
safety concerns within chosen	safety concerns within chosen	hazards common to the workplace
careers of interest (CSI 3.01,	careers of interest (CSII 3.01,	(WBLE 12.3, WE 3.01).
WRT 4.2).	WRT 4.2).	
None	None	SAE.03.01.03.c. Review employer's
		safety policies (WBLE 12.1,
		WE 3.01).
None	None	SAE.03.01.04.c. Wear appropriate
		personal protective equipment
		(PPE) when needed (WBLE 13.1,
		WE 3.02).
None	None	SAE.03.01.05.c. Seek assistance
		proactively from supervisor when
		questions related to safety arise
		(WBLE 13.2, WE 3.02).

Performance Indicator MN.SAE.02.02

Examine federal, state, and local employment laws.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.03.02.01.a. Review the Fair	SAE.03.02.01.a. Review the Fair	None
Labor Standards Act and	Labor Standards Act and	
Minnesota child labor laws	Minnesota child labor laws	
(CSI 3.02, ISA 2.1.1).	(CSII 3.02, ISA 2.1.1).	
SAE.03.02.02.a. Discuss the	SAE.03.02.02.b. Discuss the	None
Americans with Disabilities Act	Americans with Disabilities Act	
(ADA), disability disclosure, and	(ADA), disability disclosure, and	
job accommodations (CSI 3.02,	job accommodations (CSII 3.02,	
ISA 2.1.2).	ISA 2.1.2).	

MN.SAE.03: Health, Safety, and Human Resource Regulations, Continued

Understand and internalize the importance of health, safety, and human resource regulations in the workplace.

Performance Indicator MN.SAE.03.03

Compare and contrast employer and employee rights.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.03.03.01.a. Understand the	SAE.03.03.01.b. Understand the	None
requirements of the Equal	requirements of the Equal	
Employment Opportunity Act	Employment Opportunity Act	
(CSI 3.03, ISA 2.2.1).	(CSII 3.03, ISA 2.2.1).	
SAE.03.03.02.a. Discuss labor	SAE.03.03.02.b. Discuss labor	None
unions and labor agreements	unions and labor agreements	
(CSI 3.03, ISA 2.2.2).	(CSII 3.03, ISA 2.2.2).	

MN.SAE.04: Employability Skills

Understand the employability skills needed to maintain employment.

Performance Indicator MN.SAE.04.01

Identify personal qualities needed to maintain employment.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.04.01.01.a. Identify what	SAE.04.01.01.b. Identify what	SAE.04.01.01.c. Demonstrate self-
punctuality, time management,	punctuality, time management,	discipline, flexibility, integrity,
reliability, responsibility, and	reliability, responsibility, and	initiative, and a willingness to learn
leadership looks like in careers of	leadership looks like in careers of	(WBLE 6.1, WE 1.01).
interest (CSI 4.01, WRT 6.4, ISA 6).	interest (CSII 4.01, WRT 6.4, ISA 6).	
SAE.04.01.02.a. Describe the	SAE.04.01.02.b. Discuss the	SAE.04.01.02.c. Demonstrate
importance of punctuality, time	importance of taking initiative and	initiative and self-direction when
management, reliability,	self-direction within the	solving problems (WBLE 16.1,
responsibility, and leadership in	workplace (CSII 4.01, WRT 6.14).	WE 4.03).
the workplace (CSI 4.01, WRT 6.4,		
ISA 6).		

Performance Indicator MN.SAE.04.02

Identify workplace norms and professionalism standards for career of interest.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.04.02.01.a. Describe what	SAE.04.02.01.b. Research the	SAE.04.02.01.c. Review and adhere
ethical behavior looks like for	governing body or membership	to organizational policies,
careers of interest (e.g., logging	organization for career of interest	handbooks, and manuals
hours, handling money; CSI 4.02,	and review the code of ethics for	(WBLE 14.3, WE 4.02).
WRT 6.12).	the organization (CSII 4.02).	
SAE.04.02.02.a. Describe proper	SAE.04.02.02.b. Describe proper	SAE.04.02.02.c. Demonstrate
dress for the workplace for	dress and workplace etiquette for	proper dress and etiquette in the
careers of interest (CSI 4.02,	careers of interest (CSII 4.02,	workplace (WBLE 14.1, WBLE 14.2,
WRT 6.7).	WRT 6.7).	WBLE 6.3, WE 4.02).
SAE.04.02.03.a. Demonstrate	SAE.04.02.03.b. Demonstrate	SAE.04.02.03.c. Demonstrate
appropriate hygiene and personal	appropriate hygiene and personal	appropriate hygiene and personal
grooming (WBLE 6.2).	grooming (WBLE 6.2).	grooming (WBLE 6.2, WE 1.01).
SAE.04.02.04.a. Identify the	SAE.04.02.04.b. Summarize the	None
acceptable use of technology in	acceptable use of workplace	
the workplace for careers of	technology in the workplace	
interest (CSI 4.02, WRT 6.11).	(CSII 4.02, WRT 6.11).	
None	SAE.04.02.05.b. Research the	None
	requirements for continuing	
	education and professional	
	development for careers of	
	interest (CSII 4.02).	

MN.SAE.04: Employability Skills, Continued

Understand the employability skills needed to maintain employment.

Performance Indicator MN.SAE.04.03

Discuss and practice leadership and teamwork in a workplace setting.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.04.03.01.a. Practice working	SAE.04.03.01.b. Compare and	SAE.04.03.01.c. Collaborate as a
as a team to complete a project	contrast being an individual	member of a team or work
(CSI 4.03, WRT 6.6.2).	contributor compared to a team	independently as appropriate
	contributor (CSI 4.03, WRT 6.6.1).	(WBLE 19.1, WE 5.01).
None	None	SAE.04.03.02.c. Work as a member
		of a team and contribute fairly to
		the task (WBLE 19.2, WE 5.01).
SAE.04.03.03.a. Discuss how to	SAE.04.03.03.b. Discuss how to	SAE.04.03.03.c. Listen to and
demonstrate respect for peers	demonstrate respect for peers and	consider all team members' ideas
and superiors in the workplace	superiors in the workplace	(WBLE 19.3, WE 5.01).
(CSI 4.03, WRT 6.5).	(CSII 4.03, WRT 6.5).	
SAE.04.03.04.a. Discuss different	SAE.04.03.04.b. Discuss different	SAE.04.03.04.c. Work effectively
cultures and how to work with a	cultures and how to work with a	with people from diverse social and
variety of co-workers (CSI 4.03,	variety of co-workers (CSII 4.03,	cultural backgrounds (WBLE 20.1,
WRT 6.13).	WRT 6.13).	WE 5.02).
SAE.04.03.05.a. Practice conflict	SAE.04.03.05.b. Practice conflict	SAE.04.03.05.c. Research and
resolution techniques (CSI 4.03,	resolution techniques (CSII 4.03,	assess multiple strategies for
WRT 6.9).	WRT 6.9).	resolving problems and resolve
		conflicts and work-place issues
		respectfully (WBLE 20.3,
		WBLE 16.2, WE 4.03).

MN.SAE.04: Employability Skills, Continued

Understand the employability skills needed to maintain employment.

Performance Indicator MN.SAE.04.04

Discuss self-advocacy skills in a workplace setting.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.04.04.01.a. Practice	SAE.04.04.01.b. Practice	SAE.04.04.01.c. Communicate
communicating requests for time	communicating requests for time	requests for time off or schedule
off or schedule changes (CSI 4.04,	off or schedule changes (CSII 4.04,	changes following company policies
WRT 6.2.4).	WRT 6.2.4).	(WE 4.04).
SAE.04.04.02.a. Explore possible	SAE.04.04.02.b. Explore possible	SAE.04.04.02.c. Communicate
accommodations, services,	accommodations, services,	proactively about work product
supports, and assistive technology	supports, and assistive technology	and work schedules with colleagues
the workplace (CSI 4.04, ISA 3).	for the workplace (CSI 4.04, ISA 3).	and employer (WBLE 17.2,
		WBLE 20.2, WE 5.02).
None	None	SAE.04.04.03.c. Identify who to
		contact if work issues arise
		(WBLE 17.1, WE 4.04).
None	None	SAE.04.04.04.c. Log hours worked
		correctly (WBLE 18.1, WE 4.05).
None	None	SAE.04.04.05.c. Ensure proper
		handling of tools, material, data,
		and money (WBLE 18.2, WE 4.05).

MN.SAE.05: Effective Communication

Practice effective communication in the workplace.

Performance Indicator MN.SAE.05.01

Identify and practice effective written communication in the work setting.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.05.01.01.a. Draft e-mails	SAE.05.01.01.b. Draft e-mails	SAE.05.01.01.c. Use correct
using proper etiquette and correct	using proper etiquette and correct	grammar, spelling, punctuation,
grammar (CSI 5.01, WRT 6.1.1).	grammar (CSII 5.01, WRT 6.1.1).	and capitalization when preparing
		written communications
		(WBLE 21.1, WE 6.01).
None	SAE.05.01.02.b. Compose written	SAE.05.01.02.c. Organize, compose,
	documents such as meeting	and edit written communication,
	agendas, meeting notes, or topic	including email (WBLE 21.2,
	briefs. (CSII 5.01, WRT 6.1.4).	WE 6.01).
SAE.05.01.03.a. Identify when a	SAE.05.01.03.b. Identify when a	None
professional writing style should	professional writing style should	
be used in written communication	be used in written communication	
(CSI 5.01, WRT 6.1.3).	(CSII 5.01, WRT 6.1.3).	

Performance Indicator MN.SAE.05.02

Identify and practice effective verbal communication in the work setting.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.05.02.01.a. Practice	SAE.05.02.01.b. Practice	None
telephone etiquette (e.g.,	telephone etiquette (e.g.,	
answering the phone, leaving	answering the phone, leaving	
voice mail messages, and	voice mail messages, and	
recording voice mail greetings in a	recording voice mail greetings in a	
professional manner; CSI 5.02,	professional manner; CII 5.02,	
WRT 6.2.1).	WRT 6.2.1).	
SAE.05.02.02.a. Role play speaking	SAE.05.02.02.b. Role play speaking	SAE.05.02.02.c. Adapt language for
to customers in a professional	to customers in a professional	audience, purpose, situation
manner (CSI 5.02, WRT 6.2.2).	manner (CSII 5.02, WRT 6.2.2).	(WBLE 22.1, WE 6.02).
None	SAE.05.02.03.b. Deliver an oral	SAE.05.02.03.c. Develop and
	presentation on a workplace topic	deliver messages in oral
	(CSII 5.02, WRT 6.2.3).	presentations (WBLE 22.2,
		WE 6.02).

MN.SAE.05: Effective Communication, Continued

Practice effective communication in the workplace.

Performance Indicator MN.SAE.05.03

Demonstrate effective listening skills.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.05.03.01.a. Demonstrate	SAE.05.03.01.b. Accurately	SAE.05.03.01.c. Accurately
active listening and paraphrasing	paraphrase what has been heard	paraphrasing what has been heard
what has been heard (WRT 6.3.1).	(CSII 5.03, WRT 6.3.1).	(WBLE 23.1, WE 6.03).
SAE.05.03.02.a. Observe and	SAE.05.03.02.b. Engage in	SAE.05.03.02.c. Engage in
reproduce notetaking,	notetaking, questioning, and	notetaking, questioning, and
questioning, and responding	responding during a conversation	responding during a conversation
during a conversation (WRT 6.3.2).	(CSII 5.03, WRT 6.3.2).	(WBLE 23.2, WE 6.03).

MN.SAE.06: Financial Literacy

Demonstrate financial literacy as it relates to the workplace.

Performance Indicator MN.SAE.06.01

Identify and practice effective written communication in the work setting.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.06.01.01.a. Understand terms	SAE.06.01.01.b. Understand terms	None
listed on paycheck (CSI 6.01,	listed on paycheck (CSII 6.01,	
WRT 7.6.1).	WRT 7.6.1).	
SAE.06.01.02.a. Understand	SAE.06.01.02.b. Understand	None
banking fees, service charges, and	banking fees, service charges, and	
interest rates (CSI 6.01,	interest rates (CSII 6.01,	
WRT 7.6.2).	WRT 7.6.2).	
None	SAE.06.01.03.b. Describe the	None
	impact of credit rating on certain	
	careers (CSII 6.01, WRT 7.6.3).	

Performance Indicator MN.SAE.06.02

Summarize the requirements for local state, and federal taxes.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.06.02.01.a. Review state and	SAE.06.02.01.b. Review state and	None
local tax forms and the timeline	local tax forms and the timeline	
for filing taxes (CSI 6.02,	for filing taxes (CSII 6.02,	
WRT 7.7.1).	WRT 7.7.1).	
SAE.06.02.02.a. Identify how taxes	SAE.06.02.02.b. Identify how taxes	None
are listed on a paycheck (CSI 6.02,	are listed on a paycheck (CSII 6.02,	
WRT 7.7.2).	WRT 7.7.2).	

MN.SAE.06: Financial Literacy, Continued

Demonstrate financial literacy as it relates to the workplace.

Performance Indicator MN.SAE.06.03

Review insurance benefits and identify appropriate coverage.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
None	SAE.06.03.01.b. Understand the	None
	different benefits offered by	
	employers (CSII 6.03, WRT 7.8.1).	
None	SAE.06.03.02.b. Identify personal	None
	priorities for insurance coverage	
	(CSII 6.03, WRT 7.8.2).	
None	SAE.06.03.03.b. Understand how	None
	insurance needs change	
	throughout a career (CSII 6.03,	
	WRT 7.8.3).	

MN.SAE.06: Technical Skills Within a Work-Based Learning Experience

Complete an experiential learning or work-based learning experience in a career field of interest.

Performance Indicator MN.SAE.07.01

Establish a training agreement and training plan for the duration of the work experience with the employer, and in consultation with the work-based learning coordinator.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.07.01.01.a. Summarize the	SAE.07.01.01.b. Summarize the	SAE.07.01.01.c. Summarize the
conditions of the training	conditions of the training	conditions of the training
agreement.	agreement.	agreement (WE 2.01).
SAE.07.01.02.a. Review and	SAE.07.01.02.b. Review and	SAE.07.01.02.c. Review and discuss
discuss the skills and evaluations	discuss the skills and evaluations	the skills and evaluations identified
identified in the training plan.	identified in the training plan.	in the training plan (WE 2.01).

Performance Indicator MN.SAE.07.02

Apply skills learned in technical courses to the work experience.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.07.02.01.a. Seek feedback	SAE.07.02.01.b. Seek feedback	SAE.07.02.01.c. Seek feedback from
from teacher or supervisor on	from teacher or supervisor on	employer on technical skills
technical skills practice during the	technical skills practice during the	practice during the work
experience learning opportunity	experience learning opportunity	experience (WBLE 10.1, WE 2.02).
(WBLE 10.1).	(WBLE 10.1).	
SAE.07.02.02.a. Refine technical	SAE.07.02.02.b. Refine technical	SAE.07.02.02.c. Refine technical
skills based on teacher or	skills based on teacher or	skills based on employer feedback
supervisor feedback (WBLE 10.2).	supervisor feedback (WBLE 10.2).	(WBLE 10.2, WE 2.02).

MN.SAE.07: Technical Skills Within a Work-Based Learning Experience, Continued

Complete an experiential learning or work-based learning experience in a career field of interest.

Performance Indicator MN.SAE.07.03

Perform daily work tasks consistent with the responsibilities and work culture of the workplace.

Introductory Course Benchmarks	Intermediate Course Benchmarks	Advanced Course Benchmarks
SAE.07.03.01.a. Attend	SAE.07.03.01.b. Attend	SAE.07.03.01.c. Attend work or
experiential learning opportunities	experiential learning opportunities	work-based learning opportunities
as scheduled (WBLE 15.1).	as scheduled (WBLE 15.1).	as scheduled (WBLE 15.1, WE 4.02).
SAE.07.03.02.a. Complete planned	SAE.07.03.02.b. Complete planned	SAE.07.03.02.c. Complete tasks
learning objectives and tasks	learning objectives and tasks	accurately and within in the agreed
(WBLE 11.1).	(WBLE 11.1).	upon time frame (WBLE 11.1,
		WBLE 15.2, WE 2.03).
SAE.07.03.03.a. Demonstrate	SAE.07.03.03.b. Demonstrate	SAE.07.03.03.c. Demonstrate
attention to detail and accuracy	attention to detail and accuracy	attention to detail and accuracy
appropriate to the task	appropriate to the task	appropriate to the task (WBLE 11.2,
(WBLE 11.2).	(WBLE 11.2).	WE 2.03).