# **Companion Animal Science CDE**

## **Purpose**

This career development event is designed to assess student knowledge, application, analytical, and evaluation abilities in the area of small animal care, veterinary skills, and pet store management.

### **CDE Outline:**

The CDE will follow the following guidelines

Section I	Written Test	250 points
Section II	Identification	250 points
Section III	Practicums	180 points

## CDE breeds & species

- Dogs
- Cats
- Birds
- Fish
- Rabbits
- Other Animals

## **Description of student involvement:**

- Four students per team will be allowed to compete in the CDE
- Each member of the team will complete the contest individually
- The top three scores on the team will constitute a team score
- Students will be allowed the following time limits for the contest
- Official Dress or appropriate FFA attire is required. Refer to Rule 1-A-5 on page 1.1.
- Tiebreakers: If team or individual scores are tied when scores are tabulated, ties will be broken in the following order: Total Identification score, then written exam score, then practicum score designated by officials, and finally total practicum score.

## **CDE Time limit**

- Written Exam 50 minutes
- Breed Identification 50 minutes
- Practicums 50 minutes

#### **CDE Details**

### • Section 1 Written Test 250 Points

- o 50 Multiple-choice questions (5 points each)
- Listed below are topics and the percentage of the test allocated to each topic

Number (#)	Percentage (%)	
12 Anatomy, Physiology & Veterinary Terminology	24	
12 Nutrition and Feeding	24	
2 Health Care; Prevention, Causes, Symptoms & Treatment	24	
7 Reproduction, Breeding, Genetics, Breeds and Selection	14	
7 Safety Handling & Sanitation: Equipment/Facilities	14	

## • Section 2: Identification 250 Points

- o Identification of 50 breeds and species @ 5 pts each (Tables #1-#6)
- o Photos, paintings, or live specimens may be used as samples
- The number of samples from each category will be:

Dog	20	Table 1:Dogs
Cats	8	Table 2: Cats
Fish	6	Table 3: Fish
Birds	4	Table 4: Birds
Rabbits	5	Table 5: Rabbits
Other Animals	7	Table 6: Other animals

## Section 3 Practicums 180 Points

• There will be three practicums @ 60 points each.

## Description of practicums

- Practicum #1: Anatomy Contestants will identify parts and/or answer questions relating to the topics as listed in the chart below for the current year's event.
  - Refer to Table 7 for list of anatomy terminology
- Practicum #2: Vet Science Problem Solving Contestants will solve problems relating to the topics as listed in the chart below for the current year's event.
  - Refer to Table 8 for list of possible topics
- Practicum #3: Small animal problem solving Contestants will solve problems relating to the topics as listed in the chart below for the current year's event.
  - Refer to Table 9 for list of possible topics

Year	Practicum #1 Anatomy	Practicum #2 Vet Science problem solving	Practicum #3 Small animal problem solving
Odd years: 2025, 2027, 2029,2031	Digestive, circulatory, respiratory & external anatomy (Table 7A)	Parasite Identification, diagnosis, and treatment. (Table 8A)	Evaluations: procedures & practices Interpretation and selection scenarios (Table 9A)
Even years: 2026, 2028, 2030,2032	Skeletal, reproductive, and external anatomy (Table 7B)	Tools and equipment (identification, use questions) (Table 8B)	Math Application: Business/personal and patient (Table 9B)

## Information

Table 1: Dogs

Table 2: Cats

Table 3: Tropical Fish

Table 4: Birds

Table 5: Rabbits

Table 6: Other animals

Table 7: Practicum 1 (Anatomy)

7A: Digestive, circulatory, respiratory and external anatomy

7B: Skeletal, reproduction and external anatomy

Table 8: Practicum 2 (Vet Science Problem Solving)

8A: Parasites

8B: Tools and equipment

Table 9: Practicum 3 (Small Animal Problem Solving)

9A: Evaluations: Procedures and Practices, Interpretation and Selection

Scenarios

9B: Math Applications, Business & Personal: Patient

## References

Small Animal Care and Management: Dean Warren - Cengage

Introduction to Veterinary Science: Lawhead and Baker - Cengage

An Illustrated Guide to Veterinary Medical Terminology: Janet Amundson Romich - Cengage

Introduction to Livestock & Companion Animals: Lee, Hutter &

Rudd – Pearson www.AKC.org www.CFA.org

www.ARBA.net

Past National FFA Veterinary Science CDE Materials (Exams)

5 Points each

			Table 1 Dogs (40)		
101	Australian Shepherd	115	Doberman Pincher (& Mini)	129	Pug
102	Basset Hound	116	English Springer Spaniel	130	Rhodesian Ridgeback
.03	Beagle	117	French Bulldog	131	Rottweiler
.04	Bernese Mountain Dog	118	German Shepherd	132	Schnauzer (Mini)
.05	Border Collie	119	German Shorthaired Pointer	133	Shetland Sheepdog
.06	Boston Terrier	120	Golden Retriever	134	Shih Tzu
.07	Boxer	121	Great Dane	135	Siberian Husky
.08	Brittany Spaniel	122	Havanese	136	Vizsla
.09	Bulldog	123	Labrador Retriever	137	Weimaraner
.10	Cavalier King Charles Spaniel	124	Maltese	138	Welsh Corgi
.11	Chihuahua	125	Mastiff	139	West Highland White Terrier
.12	Cocker Spaniel	126	Newfoundland	140	Yorkshire Terrier
.13	Collie	127	Pomeranian		-
.14	Dachshund	128	Poodle	7	
			Table 2 Cats (20)		
201	Abyssinian	208	Maine Coon Cat	215	Russian Blue
202	American Shorthair	209	Manx	216	Scottish Fold
203	Birman	210	Norwegian Forest Cat	217	Siamese
:04	British Shorthair	211	Oriental Shorthair	218	Siberian
.05	Burmese	212	Persian	219	Sphynx
:06	Egyptian Mau	213	Ragdoll	220	Tonkinese
207	Exotic	214	Rex (Cornish & Devon)		
			Table 3 Tropical Fish (18)		
801	Angelfish	307	Chinese Algae Eater	313	Neon Tetra
802	Bala Shark	308	Comet Goldfish	314	Platy
803	Betta	309	Corydora Catfish	315	Plecostomus
804	Black Skirt Tetra	310	Guppy	316	Swordtail
805	Blue Gourami	311	Harlequin Rasbora	317	Zebra Cichlid
306	Cherry Barb	312	Molly	318	Zebra Cichlid
	1		Table 4 Birds (10)		
101	African Gray Parrot	405	Cockatiel	408	Scarlet Macaw
102	Amazon Parrot	406	Greater Sulfur Cockatoo	409	Sun Conure
103	Budgerigar	407	Peach Faced Lovebird	410	Zebra Finch
104	Canary				
	T		Table 5 Rabbits (12)	l	T
01	Californian	505	Flemish Giant	509	Netherland Dwarf
502	Dwarf Hotot	506	Havana	510	New Zealand
503	Dutch	507	Jersey Wooly	511	Polish
504	English Lop	508	Mini Lop	512	Rex (Mini or Standard)
04	Dall Duther	coo	Table 6 Other Animals (20)	C4 =	Det
01	Ball Python	608	Fire-bellied toad	615	Rat
02	Bearded Dragon	609	Ferret	616	Red Foot Tortoise
503	Blue-Tongued Skink	610	Gerbil	617	Red-Eared Slider
04	Chinchilla	611	Guinea pig	618	Russian Tortoise
505	Corn Snake	612	Hamster	619	Sugar Glider
506	Crested Gecko	613	Hedgehog	620	White's tree frog
507	Degus	614	Pac Man Frog		

# Companion Animal Science Word Bank: Even Numbered Convention Years (2026, 2028)

Pra	acticum #1	Table 7B	Anatom	y 60 Points	Bottom back	side of scantron
MAM	MAL SKELETA	L		•		
151	Carpus		159	Lumbar Vertebrae	167	Sacral Vertebrae
152	Caudal Vert	ebrae	160	Mandible	168	Scapula
153	Cervival Ver	tebrae	161	Metacarous	169	Sternum
154	Clavicle		162	Patella	170	Tarsus
155	Cranium		163	Pelvis	171	Thoracic Vertebrae
156	Femur		164	Phalanges	172	Tibia
157	Fibula		165	Radius	173	Ulna
158	Humerus		166	Rib		
AVIAN	I SKELETAL					
251	Carpal		259	Keel	266	Pygostyle
252	Cervical Ver	tebrae	260	Mandible	267	Radius
253	Coracoid		261	Maxilla	268	Ribs
254	Cranium		262	Metacarpal	269	Scapula
255	Femur		263	Orbit	270	Tarsomentatarsal
256	Fibula		264	Pelvic Girdle	271	Tibia
257	Furcula		265	Phalanges	272	Ulna
258	Humerus					
MAM	MAL REPROD	UCTION				
351	Bulbourentl	nral Gland	357	Penis	363	Testes
352	Cervix		358	Prepuce/Sheath	364	Ulterine Body
353	Epididymiss		359	Prostate Gland	365	Uterine Horn
354	Infundibulu	m	360	Retractor Muscle	366	Vagina
255	Ovary		361	Scrotal Sac	367	Vas Deferens
356	Oviduct		362	Seminal Vesicle	368	Vulva
	I REPRODUCT	ION				
451	Cloaca		455	Ovary	458	Uterus
452	Infundibulu	m	456	Oviduct	459	Vagina
453	Isthmus		457	Testes	460	Vas Deferens
454	Magnum					
	NAL ANOTON					
551	Cephalic Ve	in	553	Jugular Vein	554	Saphenous Vein
552	Fermoral Ve	ein				

# Practicum #2: Table 8B Problem Solving 4 Points each Bottom back side of scantron TOOLS AND EQUIPMENT

			TOOLS AND EQUIPMENT		
651	Ambu Bag	663	Comb - Scotch	674	Muzzle - nylon
652	Animal Clippers	664	Elizabethan Collar	675	Nail Clippers - guillotine
653	Brush - Pin	665	Endoscope	676	Nail Clippers - plier
654	Brush - Slicker	666	Endatracheal tubes	677	Ophthalmoscope
655	Carmalt Hemostat	667	Fecal Floatation Test	678	Olsen-Hegar Needle Holder
656	Cat bag	668	Feeding tube for small animals	679	Otoscope
657	Catch pole (dog snare)	669	Laparoscopes	680	Shedding blade
658	Centrifuge	670	Laryngoscopes	681	Snook ovariohysterectomy hook
659	Chemical indicator strips	671	Laryngoscopes	682	Stethoscope
660	Clipper blades	672	MetzenabumDissecting Scissor	683	Syringe - luer lock
661	Clipper comb	673	Muzzle - basket	684	Syringe - slip tip
662	Comb - Flea				

# Companion Animal Science Word Bank: Odd Number Convention Years (2025,2027,2029)

Con	ipamon Amma Science	c word i	barik. Oa	a Hamber Co.	ivention	10013 (2023,2027,2
	Practicum #1 Table 7A	Anaton	my	60 Points	Botton ba	ick side of scrantron
MAM	MAL DIGESTIVE					
101	Anus	107	Kidney		112	Small intestine
102	Bladder	108	Liver		113	Spleen
103	Cecum	109	Mouth		114	Stomach
104	Colon	110	Pancreas		115	Ureter
105	Esophagus	111	Rectum		116	Urethra
106	Gall Blader					
AVIAN	I DIGESTIVE					
201	Ceca	206	Gall blade	der	211	Proventruculus
202	Cloaca	207	Large inte	estine	212	Small intestine
203	Crop	208	Liver		213	Vent
204	Duodenum loop	209	Mouth/b	eak	214	Ventriculus
205	Esophagus	210	Pancreas			
MAMI	MAL CIRCULATORY					
301	Aortic arch	306	Left ventr	icle	310	Right atrium
302	Aortic valve	307	Pulmonar	y artery	311	Right ventricle
303	Caudal vena cava	308	Pulmonar	y valve	312	Septum
304	Cranial vena cava	309	Pulmonar	ry veins	313	Ventricular wall
305	Left atrium					
MAMI	MAL RESPIRATORY					
401	Alveoli	407	Larynx		413	Pleural cavity
402	Bronchi	408	Lungs		414	Pleural membranes
403	Brinchioles	409	Nasal cav	ity	415	Ring of cartilage
404	Diaphragm	410	Nasal pha	ırynx	416	Soft palate
405	Epiglottis	411	Nose		417	Trachea
406	Hard palate	412	Oral cavit	У		
EXTER	NAL ANATOMY					
501	Brisket	507	Flank		512	Occiput
502	Crest	508	Flew		513	Pastern
503	Croup	509	Hock		514	Shoulder
504	Dewclaw	510	Loin		515	Stifle
505	Dewlap	511	Muzzle		516	Withers
506	Elbow					
	Practicum #2 Table 8A	Problem	n Solving	4 points each	Botton b	ack side of scrantron
PARA	SITES					
601	American dig tick	609	Flukes		617	Pinworm
602	Anchor worm	610	Heartw	orm	618	Ringworm
603	Cat warble	611	Hookwo	orm	619	Roundworm
604	Deer tick	612	Hookwo	orm egg	620	Roundworm egg
605	Demodectic mote	613	Giardia		621	Sarcoptic mite
606	Earmite	614	Lice		622	Tapeworm
607	Flea tapeworm egg	615	Lungwo	orm	623	Whipworm
608	Fleas	616	Mosqui	to	624	Whipworm egg

# **Companion Animal Practicum #3**

Table 9A Campanion Animal Problem Solving 60 Points Odd Years: 2025,2027,2028

EVALUATION: PROCEDURES AND PRACTICES					
Anatomical direction	Injections (SQ, IM, IV)	Physical Exam			
Aseptic	Orchlectomy	PPE (Personal Protective Equipment)			
Biosecurity & Biohazards	Ovarlohysterectomy	Rectal temp procedure			
CRT (Capiliary Refill Time)	OSHA principles	Sterilize			
Disinfectant	Patient restraints	TPR (Temperature, Pulse, Respiration)			

	INTERPRETATION AND SELECTION S	CENARIOS
Animal Requirements	Equipment, supplies and housing	Needle gauge size
Breed Requirements	Labels (pet food, health products)	Physical exam data
Antbiotics	Manuals and diagrams	Schedules (drug, kennels, vaccines)
Clipper Blade Size	MSDS information	Vaccines
Drug delivery systems (in	jection type, oral, nebulized, etc)	

Table 9 B Companion Animal Problem Solving 60 points Even Years: 2026,2028,2030

BUSINESS & PERSONAL						
Discounts	Income/Sale	Margins & price-setting				
Equipment purchases	Interest	Profit/Net Income				
Expenses/Costs	Kennel problems	Supply orders				
FICA						

Patient					
Aquarium weight	Dosages	Health Costs			
Conversions	Equipment Costs	Medications			
Dilutions	Feed Costs	Solutions			

DOSAGES ABBRECIATION INFORMATION							
IM	Intramuscular	s.i.d.	Once Daily	o.s.	Left Eye		
IV	Intravenous	b.i.d.	Twice Daily	o.d.	Right Eye		
sq	Subqutaneous	t.i.d.	Three Times Daily	a.s.	Left Ear		
p.c.	After meals	q.i.d.	Four Times Daily	a.d.	Right Ear		
a.c.	Before meals	q.d.	Every Day	a.u.	Both Ears		
p.o.	Orally (by mouth)	q.o.d.	Every Other Day	o.u.	Both Eyes		
p.r.	Rectally	ss	One Half	cap.	Capsule		
top.	Topical	D.O.B	Date of Birth	gtt.	A drop		
				tab.	Tablet		

## **Example Questions:**

# Parasite Identification, diagnosis & treatment

Identification and/or questions from table 8A

1.		of the following parasites is considered an endoparasite?		
	_	Fleas Ticks		
	-	Hookworm		
		Mites		
2		nany different types of tapeworm are known to infect dogs?		
۷.	a. 1			
	b.	•		
	C.			
	d.			
3		external parasite transmits Lyme disease?		
Ο.		Fleas		
	_	Flies		
		Mosquitoes		
		Ticks		
4	_	worm egg under a microscope looks in shape.		
٠.		Circle		
		Oval		
		Cone		
		stringy		
	u.	ouring y		
Tool	ls and l	Equipment		
Iden	tificatio	n and/or questions from table 8B		
		n and/or questions from table 8B		
	Most s	urgical instruments are manufactured from		
	Most s	urgical instruments are manufactured from Aluminum		
	Most s a. b.	urgical instruments are manufactured from Aluminum Copper		
	Most s a. b. c.	urgical instruments are manufactured from Aluminum Copper stainless steel		
1.	Most s a. b. c. d.	urgical instruments are manufactured from Aluminum Copper stainless steel Lead		
1.	Most s a. b. c. d. A mac	urgical instruments are manufactured from Aluminum Copper stainless steel Lead hine that spins samples very rapidly to separate elements based		
1.	Most s a. b. c. d. A mac on wei	urgical instruments are manufactured from Aluminum Copper stainless steel Lead		
1.	Most s a. b. c. d. A mac on wei a.	urgical instruments are manufactured from  Aluminum  Copper stainless steel Lead hine that spins samples very rapidly to separate elements based ght is a?		
1.	Most s a. b. c. d. A mac on wei a. b.	urgical instruments are manufactured from  Aluminum  Copper stainless steel Lead hine that spins samples very rapidly to separate elements based ght is a?  Counter balance		
<ol> <li>2.</li> </ol>	Most s a. b. c. d. A mac on wei a. b. c. d.	urgical instruments are manufactured from  Aluminum  Copper stainless steel Lead hine that spins samples very rapidly to separate elements based ght is a?  Counter balance Centrifuge Fecalizer Luer lock syringe		
<ol> <li>2.</li> </ol>	Most s a. b. c. d. A mac on wei a. b. c. d. During	urgical instruments are manufactured from  Aluminum Copper stainless steel Lead hine that spins samples very rapidly to separate elements based ght is a? Counter balance Centrifuge Fecalizer Luer lock syringe a recent exam the vet examined your cats ears. What		
<ol> <li>2.</li> </ol>	Most s a. b. c. d. A mac on wei a. b. c. d. During instrun	urgical instruments are manufactured from  Aluminum Copper stainless steel Lead hine that spins samples very rapidly to separate elements based ght is a? Counter balance Centrifuge Fecalizer Luer lock syringe a recent exam the vet examined your cats ears. What ment was most likely used?		
<ol> <li>2.</li> </ol>	Most s a. b. c. d. A mac on wei a. b. c. d. During instrun a.	urgical instruments are manufactured from  Aluminum  Copper stainless steel Lead hine that spins samples very rapidly to separate elements based ght is a?  Counter balance  Centrifuge Fecalizer Luer lock syringe a recent exam the vet examined your cats ears. What ment was most likely used? Endoscope		
<ol> <li>2.</li> </ol>	Most s a. b. c. d. A mac on wei a. b. c. d. During instrun a. b.	urgical instruments are manufactured from  Aluminum  Copper stainless steel Lead hine that spins samples very rapidly to separate elements based ght is a?  Counter balance  Centrifuge Fecalizer Luer lock syringe a recent exam the vet examined your cats ears. What hent was most likely used?  Endoscope Laparoscope		
<ol> <li>2.</li> </ol>	Most s a. b. c. d. A mac on wei a. b. c. d. During instrun a. b. c.	urgical instruments are manufactured from  Aluminum Copper stainless steel Lead hine that spins samples very rapidly to separate elements based ght is a? Counter balance Centrifuge Fecalizer Luer lock syringe a recent exam the vet examined your cats ears. What nent was most likely used? Endoscope Laparoscope Laryngoscope		
<ol> <li>2.</li> <li>3.</li> </ol>	Most s a. b. c. d. A mac on wei a. b. c. d. During instrun a. b. c. d.	urgical instruments are manufactured from  Aluminum Copper stainless steel Lead hine that spins samples very rapidly to separate elements based ght is a? Counter balance Centrifuge Fecalizer Luer lock syringe a recent exam the vet examined your cats ears. What ment was most likely used? Endoscope Laparoscope Laryngoscope Otoscope		
<ol> <li>2.</li> <li>3.</li> </ol>	Most s a. b. c. d. A mac on wei a. b. c. d. During instrun a. b. c. d. A snoo	urgical instruments are manufactured from  Aluminum  Copper stainless steel Lead hine that spins samples very rapidly to separate elements based ght is a? Counter balance Centrifuge Fecalizer Luer lock syringe a recent exam the vet examined your cats ears. What hent was most likely used? Endoscope Laparoscope Laryngoscope Otoscope ok hook is typically used during a		
<ol> <li>2.</li> <li>3.</li> </ol>	Most s a. b. c. d. A mac on wei a. b. c. d. During instrun a. b. c. d. A snoo	urgical instruments are manufactured from  Aluminum  Copper stainless steel  Lead hine that spins samples very rapidly to separate elements based ght is a?  Counter balance  Centrifuge Fecalizer  Luer lock syringe a recent exam the vet examined your cats ears. What ment was most likely used?  Endoscope  Laparoscope  Laryngoscope Otoscope ok hook is typically used during a  Castration		
<ol> <li>2.</li> <li>3.</li> </ol>	Most s a. b. c. d. A mac on wei a. b. c. d. During instrun a. b. c. d. A snoo	urgical instruments are manufactured from  Aluminum  Copper stainless steel Lead hine that spins samples very rapidly to separate elements based ght is a?  Counter balance Centrifuge Fecalizer Luer lock syringe a recent exam the vet examined your cats ears. What nent was most likely used? Endoscope Laparoscope Laryngoscope Otoscope ok hook is typically used during a Castration Hernia repair		
<ol> <li>2.</li> <li>3.</li> </ol>	Most s a. b. c. d. A mac on wei a. b. c. d. During instrun a. b. c. d. A snoo	urgical instruments are manufactured from  Aluminum  Copper stainless steel  Lead hine that spins samples very rapidly to separate elements based ght is a?  Counter balance  Centrifuge Fecalizer  Luer lock syringe a recent exam the vet examined your cats ears. What ment was most likely used?  Endoscope  Laparoscope  Laryngoscope Otoscope ok hook is typically used during a  Castration		

# **Management Application**

a. 1b. 2c. 4d. 6

Questions from information topics from table 9A

1.	The capillary refill time (CRT) for a dog is 1 second. The dog would be considered						
	 a.	Abnormally low					
		Normal					
		Abnormally high					
		Not an issue					
2.	Which of the following answers bet completes the statement: Temperature pulse and						
	respirat	tion rates tend to as the size of the animal					
	a.	increase, decrease					
		decrease, decrease					
		remain constant, increases					
_		remain constant, decreases					
3.	a.	ve been asked to clean the reception room. What best describes, "cleaning"? Destroying most microorganisms on non-living objects by physical or chemical means.					
	b.	Destroying all microorganisms on non-living objects by heat or chemical means.					
	C.	Destroying all microorganisms and viruses on living and non-living objects.					
		Physically removing all visible signs of organic matter such as feces, hair, dirt, etc.					
4.	When v	vorking in a clinic or pet store, you understand the guidelines set forth by					
		are based on the principle of					
	a.	Employee Right to Know					
	b.	Employee Basic Knowledge					
	C.	Employee Determination of Hazards					
		Employee Protection Act					
5.		ters PPE in the work place refer to					
		People Pets and the Environment					
		Personal Protective Equipment					
		Proper Protocol for Everyone					
	d.	Personal Property Entitlement					
Dos	age App	plication					
Que	estions fr	om information topics from table 9B					
ndid	cate the	number of tablets/capsules prescription for the following order:					
1.		ronidazole tablets, 250 mg, 1 tablet, p.o., b.i.d. x 10 days					
	a. b.						
	D. C.						
	d.						
2.	_	advised to give your Golden Retriever 500 mg of amoxicillin					
		nd the vet gives you 250 mg tablets. How many tablets will you					
		ster in one day?					

- 3. 1000 mg of a solution is equal to \_\_\_\_\_ g. a. 1 b. 10 c. 100 d. 10,000 4. A customer asks how much they should feed their 5 pound Chihuahua. The new dog food label says to feed 1 cup of dog food for every 4 kilograms of weight. Approximately how much should they feed? a. ½ cup b. 3/4 cup
  - c. 1 cup
  - d. 2 cups
- 5. You take the pulse rate of a cat and get 10 beats in 5 seconds. What is the heart rate in bpm?
  - a. 50
  - b. 120
  - c. 240
  - d. 300
- 6. As a grooming assistant you are making \$9.00 an hour. You receive a raise of 15%. How much are you now making per hour?
  - a. \$9.15
  - b. \$9.95
  - c. \$10.15
  - d. \$10.35
- 7. Your store is having a sale on cat food. Buy one and get 50% off the second. Sales tax is 5%. What would the total bill be for 4 cans of Pretty Kitty if one can costs \$0.70.
  - a. \$2.10
  - b. \$2.21
  - c. \$2.80
  - d. \$2.94
- 8. The goal of your pet supply business is for a 40% profit margin. What would you have to sell a bottle of shampoo for if your cost is \$2.60.
  - a. \$2.64
  - b. \$3.00
  - c. \$3.64
  - d. \$4.00