

# Farm Business Management CDE

Updated January, 2024

Farm management refers to the organization and operation of a farm. To quite an extent, it is the decision-making activity of farming. Thus, this CDE will deal with the analysis of some phases of the organization and/or operation of a farm business and the decisions one might make as a result of the analysis.

**Regional CDE:** On the regional level, each school will be represented by a team of three to five members as determined by each region. Each contestant will complete the exam and problem sections of the FBM CDE individually. A FBM exam and FBM problem to be used as a regional qualifier will be provided by the CDE coordinator to the CDE regional committee representative.

**Section I:** A written one hour test, with possible 100 points per individual, will be given to determine each contestant's knowledge of Farm Management and Economic terms, principles, and procedures. It will be a objective (true/false, matching, and multiple-choice) test. The CDE Coordinator will provide the test that will be used in all Regional CDEs. A new test will be provided each year. At the close of the contest, all test forms must be returned to the chairman in charge of the CDE.

**Section II:** The contestants from each school, working individually will have two hours to complete the problem portion of the FBM CDE which is worth 200 points. Contestants will be provided with data of an actual farm analysis and the area averages that correspond to the chosen farm enterprises. Questions about the farm business and how it compares to area farm averages will be asked.

The data provided will be a situation the contestants would expect to find on an actual Minnesota farm. A crop and livestock farm will be used for the FBM problem. At the beginning of each school year the faculty chairman will provide a beef, dairy, or hog farm to be used for that year. Crops grown on the farms will also be included.

**Farm Rotation:** 2024 Beef & Crop Farm      2025 Hog & Crop Farm      2026 Dairy & Crop Farm

The previous year's FBM annual report will be used for the area average data. The annual report will either be from the AgCentric, Northern Center of Excellence for Agriculture or the Southern Minnesota Center of Agriculture.

## Scoring:

**Section I:** Each individual will be given a numerical score based on the number of correct exam answers given. The maximum score for the exam will be 100 points per individual.

**Section II:** The problem will have a maximum individual score of 200 points.

The final placing of individuals and teams in the CDE will be arrived at by adding the score in Section I and II. Three individual scores will constitute a team score. The first tiebreaker will be the problem score.

**State CDE:** Each region will be allowed to send the number of teams stated on the Quota Sheet, consisting of four individuals each to the State CDE. A region will not be allowed to enter teams in the State CDE if they do not hold Regional CDEs. The State CDE will be the same type of farm as the Regional CDE. Contestants will not be allowed to bring any supplemental information with them to the contest. They may bring only a calculator and pen or pencil. Any other information needed for the contest such as analysis reports or separate tables will be furnished at the contest.

Computer scan sheets will be used for this CDE. Form number 105481 will be used. Refer to the CDE Rules page for a sample. Official dress or appropriate FFA attire is required. Refer to Rule 1-A-5 on page 1.1.